



Enhanced Trust Accounting

Is The Collector System Trust Module an Accounting System?

- Maintains Transaction Logs (ie, Payments)
- Calculates Bank Deposits
- Issues Checks to Clients
- Bills Clients
- Ages Receivables
- Calculates Commissions for Agency, Sales Staff and Collectors
- **Answer: No! Never Has Been, Never Will Be**

Enhanced Trust Accounting

What does it add?

- ETA Reports Contain GL Entries
- Accurate, Real Time AR/AP with Aging of Receivables
- Improved Security and Audit Trail
- Ability to Reconcile with Accounting System

Upgraded Transaction Reports

- **Payments Report**
 - Formatted Similar to Daily Trans
 - Trust Account Summary of Operating/Trust Amounts
 - Includes General Ledger Accounting Entries
- **NSF Report**
 - Reconciles to Bank Statement
 - Includes General Ledger Accounting Entries
- **Reversal/Repost Report**
 - Added Concept in TCS
 - Reports Correcting Entries
 - Includes General Ledger Accounting Entry

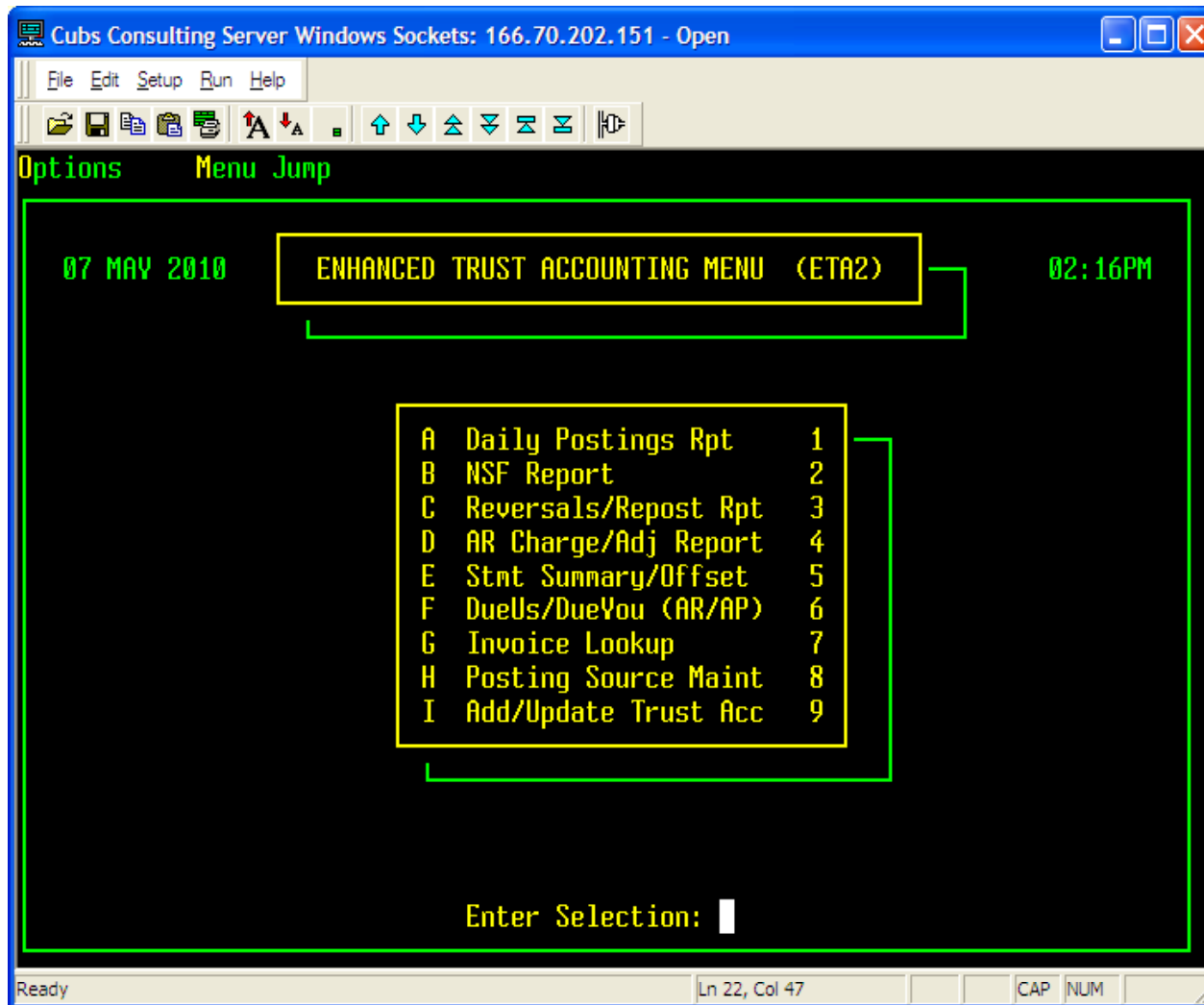
Ability To Reconcile Ledger Balances

- **NEW “Due Us/Due You” Report**
 - Real Time AR/AP with Aging
 - Breaks Out Billed and Unbilled Receivables
 - Reconciles with Accounting GL AR/AP
 - Due You Totals Reconcile with Trust Balances

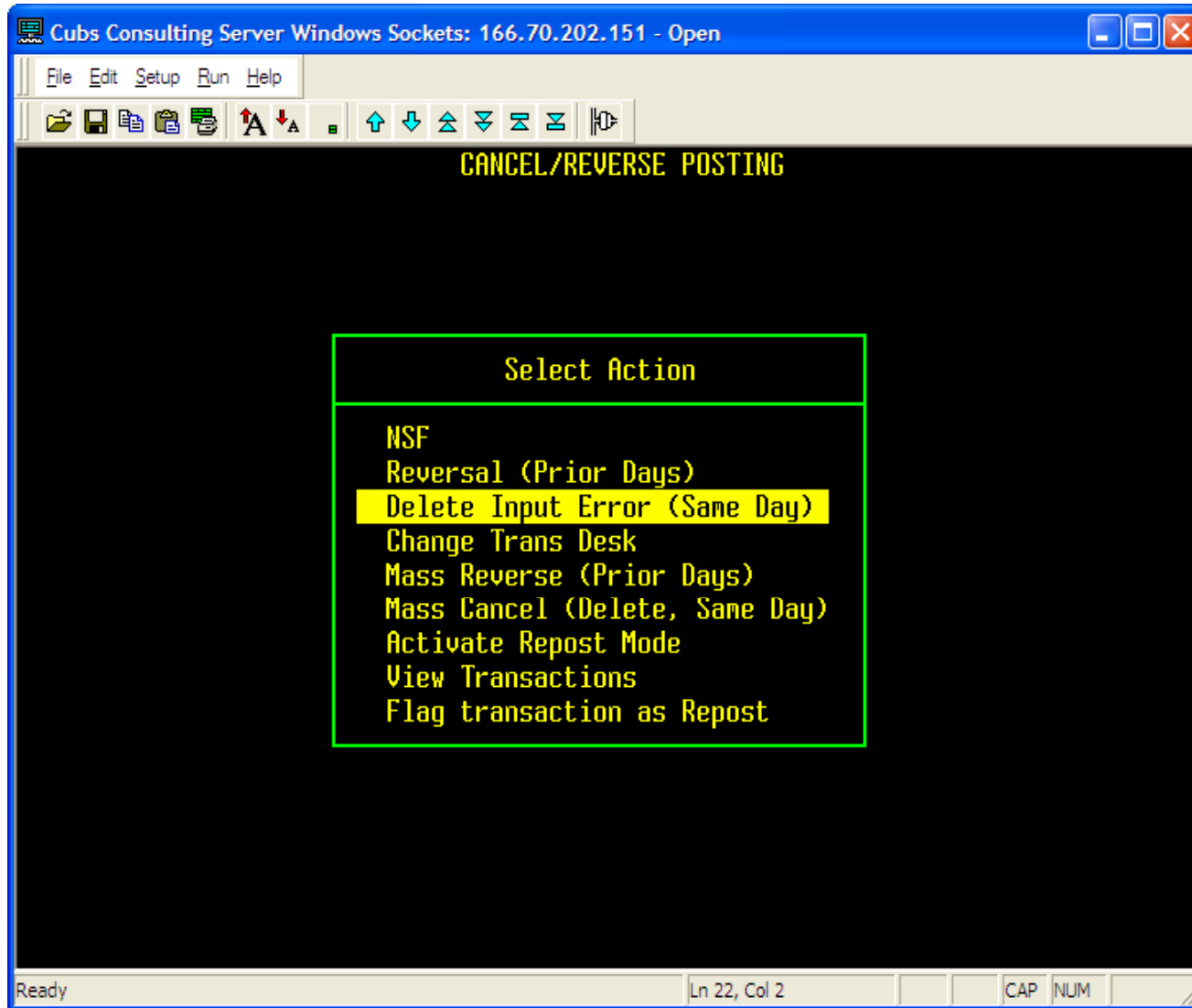
Improved Security and Audit Trail

- Block Abuse of “Cancel Input Error”
- Linked Payment/NSF Transactions
- Automatic Flagging of “Appear on Statement”
- Ability to Catch Posting & Procedure Errors
- Unique Invoice Number on All Statements

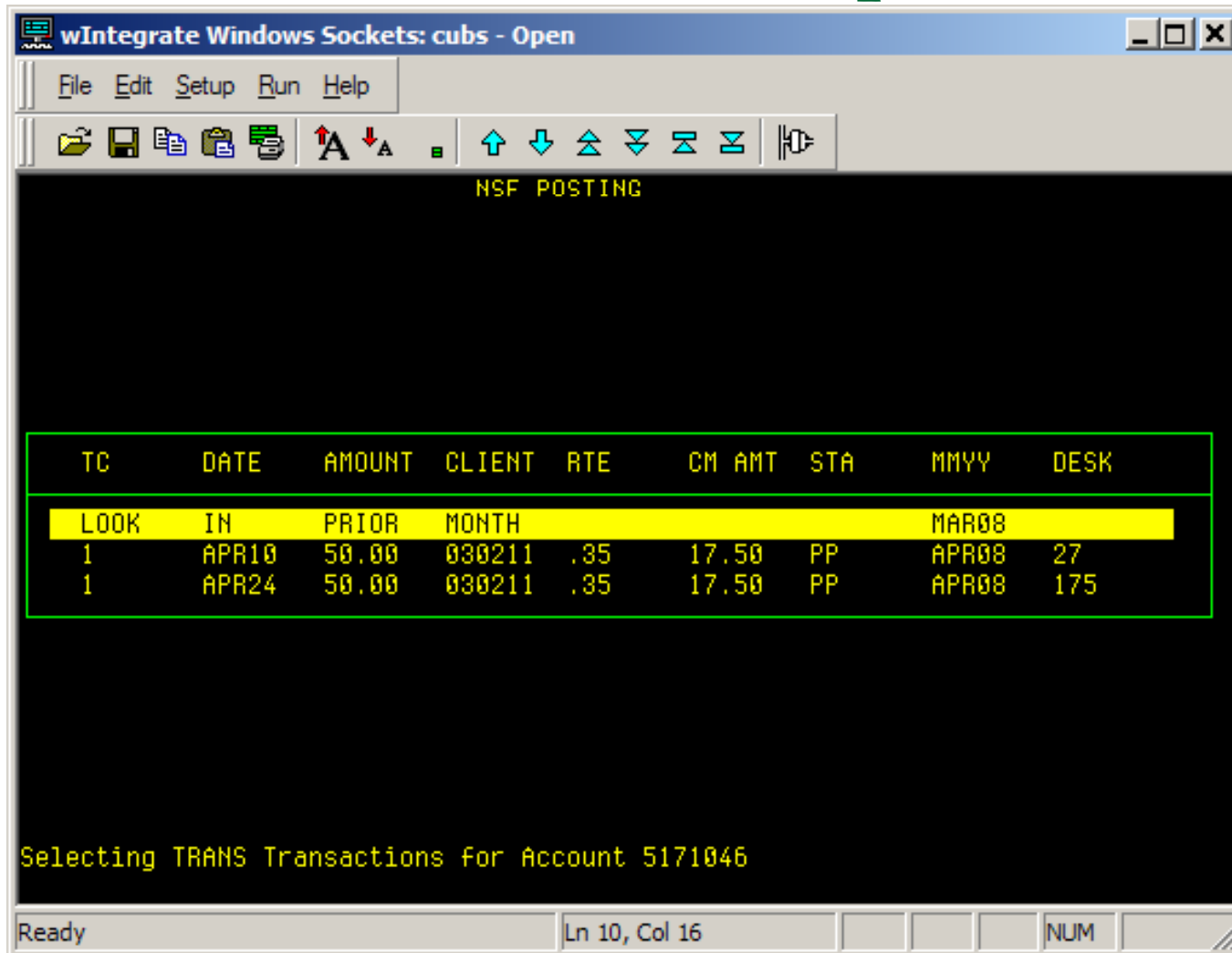
Screenshot – ETA Menu



Screenshot – Cancel Menu



Screenshot – NSF Lookup Menu



Ending Receivables/Payables Balance for 5/4/2010

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DUE US - DUE YOU REPORT (CCI)

05-04-2010 23:05

CLIENT NBR	CLIENT NAME		TOTAL BILLED	UN BILLED A/R	DUE US (A/R)	DUE YOU (A/P)
. . . sample clients						
AA300	ALLIANCE MONEY LENDERS		0.00	0.00	0.00	253.73
83150	ASTON GROUP FINANCE CORP	*G	215.34	0.00	215.34	0.00
87453	AWASH FINANCE	*G	1,394.29	0.00	1,394.29	0.00
87462	AWASH FINANCE	*G	672.34	46.55	718.89	172.39
87470	AWASH FINANCE	*G	2,165.07	0.00	2,165.07	0.00
87453	AWASH FINANCE	*G	3,659.92	0.00	3,659.92	0.00
66743	BANK OF QRTAR	*G	72,152.79	527.76	72,680.55	3,518.43
66746	BANK OF QRTAR	*G	0.00	4,892.14	4,892.14	32,614.00
66766	BANK OF QRTAR	*G	139,257.62	51,491.55	190,749.17	343,273.40
66788	BANK OF QUTAR	*G	0.00	6,183.31	6,183.31	34,013.61
75644	LIMERICK BANK	*G	15,752.22	511.19	16,263.41	2,355.96
99329	NO WAY CREDIT CARDS		0.00	798.00	798.00	12,000.53
99331	NO WAY CREDIT CARDS		0.00	7,334.33	7,334.33	48,318.55
. . . etc.						
GRAND TOTALS			1,014,103.29	155,505.38	1,169,608.67	875,116.40

This DUDY report is a true and reliable AR/AP report. It takes into consideration all balance forwards, open invoices and transactions that have not shown up on a statement. Unremitted transactions are treated as they will be applied when printed on statements.

Payments Report

Similar to Daily Trans but does not include NSF's or Reversals/Reposts.
 Calculates and reports General Ledger numbers
 Includes breakout of trust accounts

21:43 05 MAY 2010
 Accounting Month: May 2010

POSTING SUMMARY for [YOUR AGENCY NAME]
 05-05-10

(CCI)

PAGE 1

	AGN/AMT	INTEREST	OTHER	DUE-CLIENT	COMMISSION	FWD-FEES
GRAND TOTAL ALL PAYMENTS	297,805.19	275.94	12,643.00	208,392.81	62,776.40	0.00
GRAND SUBTOTAL PAID CLIENT	56,899.57	18.49	0.00	0.00	10,889.62	0.00
GRAND SUBTOTAL NON SHARED	0.00	0.00	0.78	0.00	10,889.62	0.00
GRAND TOTAL ADJUSTMENTS	0.00	0.00	0.00	0.00	0.00	0.00

	CASH	NON-CASH
CASH PRIN pmt-pd agency	1 27,906.09	
NC PRIN pmt-pd client	2	53,245.23
ACCTNG CLIENT pmt	8 12,642.22	
CASH INTEREST pmt-pd agency	15 124.63	
NC ADJ A/R chg/adj	16	800.00
NC INTEREST pmt-pd client	18	18.49
CASH ASGN INT pmt-pd agency	38 1,377.07	
NC ASGN INT pmt-pd client	40	795.94
CASH AMISC1 pmt-pd agency	60 907.10	
NC AMISC1 pmt-pd client	62	965.06
CASH AMISC2 pmt-pd agency	71 79.87	
NC AMISC2 pmt-pd client	73	1,893.34
OVERPMT pmt-pd agency	191 0.78	
REPO ADJ/PMT CHR	376	
NC ADJ WE PAY OURSELVES	390	103.05
NC ADJ CLIENT ADJUSTMENTS	393	-408.74
MG PRIN pmt-pd agency	425 1,570.60	
MG ASSGN INT pmt-pd agency	426 151.12	
CC V/M PRIN pmt-pd agency	450 7,700.22	
CC V/M ASSGN INT pmt-pd agency	451 302.17	
CC V/M INT pmt-pd agency	452 46.82	
CC V/M AMISC1 pmt-pd agency	453 70.90	
CC V/M/D AMISC2 pmt-pd agency	455 30.00	
WU PRIN pmt-pd agency	462 965.06	
WU ASSGN INT pmt-pd agency	463 10.61	
CC VMD AMISC3 pmt-pd agency	477 6.00	
DC PRINT pmt-pd agency	495 2,237.31	
GD PRIN pmt-pd agency	520 200.00	
RBP INT pmt-pd agency	814 23.95	

Note: [not all transactions shown in this example]

BANK DEPOSIT: 253,806.07

Payments Report (cont.)

AVAILABLE REVENUE

		Debit	Credit
TOTAL COMMISSIONS	62,776.40		62,776.40 (Fee)
LESS FORWARD FEES	0.00	0.00 (FWD Fee)	
LESS 100% REMITS	19,116.52	19,116.52 (A/R)	
LESS D/P COMM	10,889.62	10,889.62 (A/R)	
AR/AP ADJ		494.31	
PLUS CLIENT REMIT	12,642.22		12,642.22 (A/R)
PLUS NON-SHD AGN/AMT	0.00		0.00 (NS Fee)
PLUS NON-SHD INTEREST	0.00		0.00 (NS Fee)
PLUS CASH PRIN pmt-pd	0.78		0.78 (NS Fee)

Available Cash	45,413.26	45,413.26 (Operating Acct)	
Trust Cash	208,392.81	208,392.81 (Trust Deposit)	208,392.81 (A/P Due Client)

BANK DEPOSIT:	253,806.07		

284,306.52

283,812.21

AGENCY SUPPLIED ENTRY

494.31

MEMO TOTALS:

DUE FORWARDER 0.00

CASH RECONCILIATION

ACH	129,373.62
CHECK MAIL	34,098.10
CREDIT CARD	45,987.20
DIRECT PAYMENT	9,458.15
WESTEREN UNIOIN	33,889.00

TOTAL CASH	253,806.07

Last Page of Payments Report

Notice the breakout of Operating and Trust monies.
These are reliable numbers for making deposits into the various trust accounts.
ETA allows names to be associated with each trust account number.

Trust Account Summary	Bank Deposit	Operating Acct	Trust Deposit
1002 General Trust	18,557.17	6,568.96	11,988.21
1004 Charlie Bank	65,881.79	14,480.81	51,400.98
1010 Bank of America	81,417.63	16,611.73	64,805.90
1012 Power play	64,926.24	0.00	64,926.24
1014 Try Harder	426.37	426.37	0.00
1018 Nike Mikee	1,476.00	1,140.00	336.00
1019 Boa Cola	267.76	91.22	176.54
1022 Sunni Clerk	606.74	0.00	606.74
1028 Horseback Town	749.18	352.84	396.34
1031 High & Mighty	471.72	132.08	339.64
1032 The TOP	75.00	30.00	45.00
1033 BRrr Cold	435.45	152.41	283.04
1034 EF Hutton	5,349.07	4,819.07	530.00
1035 American Motors	25.00	0.00	25.00
1037 Deep Pockets Bank	413.56	0.00	413.56
1041 API Banking	1,135.97	269.56	866.41
1045 EU Pew	306.09	81.52	224.57
1059 Charles Barkley	10,150.67	0.00	10,150.67
1060 Toying Around	300.00	0.00	300.00
1063 Great Scott	130.00	31.20	98.80
1064 LPGA Drivers	704.66	225.49	479.17
Total	253,806.07	45,413.26	208,392.81

A/R Charges and Adjustments Report

All TC 16's and clones of TC 16's show up on this report.
 When posting, the clerk must select a REASON from a list or enter one freeform.
 The REASON and the clerks initials are both reported.

22:49 05 MAY 2010 AR CHARGE/ADJUSTMENT for [YOUR AGENCY] (CI) PAGE 1
 Accounting Month: May 2010 05-05-10

CLIENT	TC	POST DATE	TRANS	AMOUNT	REASON	INIT
18 NATIONAL Ireland Bk	16	05-05-10		400.00	TESTING	XMS
18 NATIONAL Ireland Bk	16	05-05-10		400.00	TESTING	XMS
TOTAL FOR CLIENT 18				800.00		
89535 CHASE BANK	393	05-05-10		-36.00	GINNY SAID SO	SBA
TOTAL FOR CLIENT 89535				-36.00		
89560 BASIC MONEY	390	05-05-10		13.05	GINNY	SBA
TOTAL FOR CLIENT 89560				13.05		
89570 DANCE BANK	390	05-05-10		90.00	GINNY	JGL
89570 DANCE BANK	393	05-05-10		-372.74	GINNY	JRL
TOTAL FOR CLIENT 89570				-282.74		
GRAND TOTAL				494.31		

NSF Transaction Report

05-05-10 22:43
Accounting Month: May 2010

NSF TRANSACTION REPORT (CCI)
FOR 05-05-10

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TRANS DT	TC STA	NSF AMT	RM	ACCOUNT#	COMMISSION	FWD FEE	NON-SHARED	DUE US	DUE YOU	CASH	CLIENT	DESK	AUDIT
04-30-10	556 NSF	390.64	4	14174084	54.69	0.00	0.00	-54.69	390.64	-390.64	25000	CAO	YGAYYN
04-30-10	557 NSF	54.66	4	14183146	10.94	0.00	0.00	-10.94	54.66	-54.66	25005	DBE	YGAYYN
04-30-10	556 NSF	226.42	4	14183146	45.28	0.00	0.00	-45.28	226.42	-226.42	25005	DBE	YGAYYN
04-30-10	556 SPD	365.66	4	14186150	51.19	0.00	0.00	-51.19	365.66	-365.66	25000	DDA	YGAYY
04-30-10	556 SPD	1000.00	4	14187269	280.00	0.00	0.00	-280.00	1000.00	-1000.00	19500	RLI	YGAYY
04-30-10	557 NSF	1.06	4	14191088	0.25	0.00	0.00	-0.25	1.06	-1.06	25010	DDA	YGAYYN
04-30-10	556 NSF	198.94	4	14191088	47.75	0.00	0.00	-47.75	198.94	-198.94	25010	DDA	YGAYYN
04-30-10	556 NSF	3794.90	4	14197386	569.24	0.00	0.00	-569.24	3794.90	-3794.90	76566	REQ	YGAYNN
		<u>113949.10</u>			<u>23,545.37</u>	<u>0.00</u>	<u>0.00</u>	<u>57,611.72</u>	<u>28,047.70</u>	<u>109,204.79</u>			

----- Trust Account Breakdown -----

Default	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00			
1002	5468.03	950.20	0.00	0.00	-950.20	4954.72	-4954.72						
1004	25575.60	5550.87	0.00	0.00	16806.44	-824.71	-21532.60						
1010	45659.23	9220.42	0.00	0.00	36357.41	-28.60	-45549.23						
1012	21275.07	3903.18	0.00	0.00	-3903.18	21275.07	-21275.07						
1014	57.26	14.32	0.00	0.00	42.94	0.00	-57.26						
1019	293.13	102.60	0.00	0.00	190.53	0.00	-293.13						
1031	71.56	20.04	0.00	0.00	51.52	0.00	-71.56						
1041	150.00	34.50	0.00	0.00	115.50	0.00	-150.00						
1059	2749.22	713.24	0.00	0.00	-713.24	2671.22	-2671.22						
1063	12650.00	3036.00	0.00	0.00	9614.00	0.00	-12650.00						

	DEBIT	CREDIT
COMMISSION	23,545.37	
FWD FEE	0.00	
NON-SHARED	0.00	
DUE US	57,611.72	
DUE YOU	28,047.70	
CASH		109,204.79
	<u>109,204.79</u>	<u>109,204.79</u>

Reversal/Repost Report

This is a report of correcting transactions.
 Payments posted to the wrong debtor from a prior day are an example of a correcting entry.

05-05-10 22:48
 Accounting Month: May 2010

REVERSAL/REPOST TRANSACTION REPORT (CI)
 FOR 05-05-10

PAGE 1

TRANS DT	TC	STA	AMOUNT	RM	ACCOUNT#	COMMISSION	FWD FEE	NON-SHARED	DUE US	DUE YOU	SUSPENSE		
05-05-10	550	PDC	35.00	4	13473042	-5.25	0.00	0.00	5.25	-35.00	35.00	76566	ELB NGAYYP
05-04-10	550	PDC	70.00	4	13473042	10.50	0.00	0.00	-10.50	70.00	-70.00	76566	ELB YGAYNR
			<u>105.00</u>			<u>5.25</u>	<u>0.00</u>	<u>0.00</u>	<u>-5.25</u>	<u>35.00</u>	<u>-35.00</u>		
----- Trust Account Breakdown -----													
Default			0.00			0.00	0.00	0.00	0.00	0.00	0.00		
1002			105.00			5.25	0.00	0.00	-5.25	35.00	-35.00		

	DEBIT	CREDIT
COMMISSION	5.25	
FWD FEE	0.00	
NON-SHARED	0.00	
DUE US		5.25
DUE YOU	35.00	
SUSPENSE		35.00
	<u>40.25</u>	<u>40.25</u>

Statement Summary And Offset Report

Provides a summary of statement runs from which Disbursements and Net Offset is obtained for daily balancing.
Can be run for any date or date range in the last 60 days.

05-05-2010 22:52		STATEMENT SUMMARY AND NET OFFSET REPORT BY PRINT DATE (CI)						PAGE 4	
Accounting Month: May 2010		For: 05-05-10							
CLIENT	WEEK STM DATE	BAL FORWARD	CLIENT PAID	WE COLLECT	DIRECT PMTS	TOTAL COLL	CHECK AMT	BILLED AMT	
47394	MASSY M R27 05-04-10	900.00	0.00	0.00	0.00	0.00	0.00	900.00	
		900.00	TOTAL DUE US	0.00	TOTAL DUE YOU	0.00	NET OFFSET		
47395	MASSY M R27 05-04-10	2,200.00	0.00	0.00	0.00	0.00	0.00	2,385.00	
		2,385.00	TOTAL DUE US	0.00	TOTAL DUE YOU	0.00	NET OFFSET		
47396	YESTY R27 05-04-10	1,400.00	0.00	0.00	0.00	0.00	0.00	1,750.00	
		1,750.00	TOTAL DUE US	0.00	TOTAL DUE YOU	0.00	NET OFFSET		
47398	ZEBRA CO R27 05-04-10	1,100.00	550.00	0.00	0.00	0.00	0.00	550.00	
		550.00	TOTAL DUE US	0.00	TOTAL DUE YOU	0.00	NET OFFSET		
GRAND TOTAL		225,725.67	900.00	33,526.54	2,590.78	36,117.32	27,963.11	229,146.32	
			550.00	TOTAL DUE US	0.00	TOTAL DUE YOU	16,043.79	NET OFFSET	

End of day Receivables/Payables

PAGE 1

DUE US - DUE YOU REPORT (CCI)

05-05-2010 22:35

CLIENT NBR	CLIENT NAME		TOTAL BILLED	UN BILLED A/R	DUE US (A/R)	DUE YOU (A/P)
310013	A FIRST CLIENT	*G	10.00	0.00	10.00	0.00
310011	A FRIST CLIENT TWO	*G	33.23	0.00	33.23	0.00
54120	ALL GOOD GUYS		0.00	0.00	0.00	249.00
CC258	ALLIY WANNA MONEY		77.79	0.00	77.79	0.00
CC450	ALLIY WANNA MONEY, CA		178.71	164.25	342.96	0.00
CC246	ALLIY WANNA MONEY - WEST	*G	654.30	69.50	723.80	50.00
CC287	ALLIY WANNA MONEY - TWIGS		0.00	0.00	0.00	359.02
. . . ETC						
GRAND TOTALS			1,005,476.03	223,553.55	1,229,029.58	1,011,419.61

Aging can be run separately or concurrently with the Due Us, Due You report.

Does not require a mock statement run.

A true aging report that foots to the DUDY report.

Aging buckets are rolled by the month end close.

Seamlessly includes both Balance Forward and Open Item clients

PAGE 1

AGING REPORT (CCI)

05-05-2010 22:35

CLIENT NBR	CLIENT NAME	CURRENT	OVER 30	OVER 60	OVER 90	OVER 120	TOTAL BAL
310013	A FIRST CLIENT	0.00	10.00	0.00	0.00	0.00	10.00
310011	A FIRST CLIENT TWO	0.00	33.23	0.00	0.00	0.00	33.23
CC258	ALLITY WANNA MONEY	0.00	77.79	0.00	0.00	0.00	77.79
CC450	ALLITY WANNA MONEY CAMAN	0.00	178.71	0.00	0.00	0.00	178.71
CC246	ALLITY WANNA MONEY - WEST	0.00	537.77	116.53	0.00	0.00	654.30
CC266	ALLITY WANNA MONEY CAPITAL	0.00	0.00	77.19	0.00	0.00	77.19
. . . ETC							
GRAND TOTALS		19,676.43	801,957.49	159,604.10	21,481.47	2,756.54	1,005,476.03

Addendum - Remit Code Matrix

Remit Code Matrix- Enhanced Trust Accounting												
Remit Code	Paid Agency		NSF - Paid Agency		Paid Direct		NSF - Paid Direct		Client Pmts / Bal Fwd		Client Adjustment	
	Due Us	Due You	Due Us	Due You	Due Us	Due You	Due Us	Due You	Due Us	Due You	Due Us	Due You
1	(+)	(+)	(+)							(-)		(+)
Gross Remit	C	P	P-C							A		A
2	(+)	(+)	(+)		(+)			(+)		(-)		(+)
Gross Remit	C	P	P-C		C			C		A		A
3	(+)	(+)	(+)		(+)			(-)		(-)		(+)
Gross Remit	C	P	P-C		C			C		A		A
4	(+)	(+)	(-)	(-)	(+)			(-)		(-)		(+)
Std Gross	C	P	C	P	C			C		A		A
5		(+)	(+)							(-)		(+)
Net Remit		P-C	P-C							A		A
6		(+)		(-)		(-)		(+)		(+)		(-)
Std Net		P-C		P-C		C		C		A		A
7		(+)	(+)		(+)			(+)		(-)		(+)
Net Bill Direct		P-C	P-C		C			C		A		A
8		(+)								(-)		(+)
Gross Remit		P								A		A
9	(+)	(+)	(+)	(+)	(+)			(+)		(-)		(+)
Gross/No Off	C	P	P	C	C			C		A		A
10		(+)	(+)		(+)			(+)		(+)		(-)
Net Bill Direct		P-C	P-C		C			C		A		A
11		(+)	(+)		(+)			(+)		(-)		(+)
ETA With Offset		P-C	P-C		C			C		A		A
P = PAYMENT												
C = COMMISSION												
A = CLIENT PAYMENT/ADJ/BAL FWD												